

# Vision Process

[www.GetRichOnPurpose.com](http://www.GetRichOnPurpose.com)

## ***“2011: Turning Dreams into Reality!” Published in the BIRMINGHAM NEWS – December 2010***

Few of us take the time to stop and take stock of our lives but if you take a moment to reflect, you will find that you, in fact, accomplished quite a lot in 2010. But did you achieve your full potential? It's likely that your full potential is much greater than even you recognize. I'm reminded of the story of the dog whose owner always kept him in the backyard on a 25 foot chain. The owner fed and cared for him and sometimes even played with him. But the dog was always chained. After a time, the owner unbuckled the chain but the dog never ventured beyond the 25-foot perimeter- now shackled by an artificial chain and collar. What's holding you back from achieving your full potential? Have you created your own artificial chain and collar? For each of us, our destiny is to have an extraordinary life. Yet, it is up to us to claim it. For 2011, commit to break the chains that are keeping you from achieving your true potential.

Achieving extraordinary results rarely happens by accident. First you have to decide exactly what it is you want; then believe that it is possible; develop a plan of action; and finally commit one-hundred percent to getting the results you intended. It's also important to acknowledge that success is rarely a sprint, but rather a marathon. In my experience many people are good 'starters' but few are good 'finishers'. Use the following process to help you turn your biggest dreams into reality:

1. **Develop your dream list.** Start with a blank paper and write down everything you would do, own, buy, and accomplish if there were

absolutely no barriers to your success. List everything you can imagine. This is where you want to think big and have some fun. You can use my [“Dream Big Dreams”](#) worksheet I have created.

2. **Create a ‘Vision’ of your future.** What would you be willing to totally commit to accomplishing in 2011? From your dream list, choose one or two for which you feel the strongest passion and write them down on a separate piece of paper. The greater the detail, the better.
3. **Develop an Action Plan.** Between where you are now and the achievement of your vision, you’ll find a number of ‘Critical Success Factors (CSF)’. These are the critical things that you must do to create success. List as many as you can think of along with supporting ‘actions’. Include ‘target time lines’ for each Critical Success Factor.
4. **Commit 100%!** Commitment is evidenced by daily focus. I believe that whatever you constantly focus on will come to pass. It is this constant focus that is the engine for achieving greatness. Each day you should include a minimum of three ‘action activities’ that move you closer to the realization of your vision.

I have developed a [Vision Worksheet](#) along with an example of one of my own major visions for 2011.

You can have the life of your dreams if you’ll accept the responsibility for making your dreams a reality. Have a dream fulfilled New Year!

**Stewart H. Welch, III, CFP, AEP, is the founder of THE WELCH GROUP, LLC, which specializes in providing fee-only investment management and financial advice to families throughout the United States. Mr. Welch has been recognized by Money, Worth, Mutual Funds Magazine and Medical Economics as one of the top financial advisors in the country. He is the co-author of *The Complete Idiot's Guide to Getting Rich* (Alpha Books) and *J.K. Lasser's New Rules for Estate and Tax Planning* (John Wiley & Sons,**

Inc.). Visit his Web Site [www.getrichonpurpose.com](http://www.getrichonpurpose.com). Consult your financial advisor before acting on this advice.

## **Subject: How to use the Vision Worksheet**

Congratulations on taking this important step towards transforming your most important dreams into reality!

Realize that there is nothing that you cannot accomplish once you get a crystal clear picture of what you want; decide that nothing will stand in your way; develop an action plan for achievement; and then never giving up until you create your destiny!

Attached is our 'Vision Worksheet' along with an example of one of my own 'Visions' for 2011 along with our 'Dream BIG Dreams' worksheet.

Here are a few tips to get you headed in the right direction:

- Complete the Dream BIG Dreams exercise first (at least the first 25-50 items). It will get your creative juices flowing and may help you narrow your focus on 2-3 things you're really willing to commit to for 2011.
- When creating your Vision Statement, keep it short and concise. You should be able to tell anyone exactly what your vision is from memory.
- Spend some time on your 'Compelling WHY'. Somewhere along the journey most people lose their way... their enthusiasm...and a truly compelling 'Why' will reinforce why the effort is worth it.
- Realize that you will likely NOT know all of the Critical Success Factors or Supporting Actions necessary to complete your journey. This is

normal...don't fret. Trust that as you move forward, the path will continue to be illuminated.

- NEVER QUIT! Seek each day to take some action that will move you a little closer to your final destination.

Now for some BONUSSES!

1). To stay in touch weekly, please [subscribe to email updates to my blog](#). This will give you access to my weekly column in The Birmingham News; my weekly guest spot on Fox 6; and a 2-Minute Drill...a short summary of what's happening in the stock market. If it helps you, GREAT! If not, there's a simple 'opt-out'.

2). If one of your visions is to become Financially Free, then consider jump-starting your journey with our ["10 Secrets to Achieving Financial Freedom"](#). It's an Internet 'mini-course' that offers lessons I learned in my own journey to Financial Freedom. You can find all this and more by visiting our website at: [www.GetRichOnPurpose.com](http://www.GetRichOnPurpose.com) .

Download a blank copy of the [Vision Worksheet](#) to use for your own Visions.

Here's the EXAMPLE of my own Vision Worksheet:

## **Wealth Foundations**

[www.GetRichOnPurpose.com](http://www.GetRichOnPurpose.com)

**Vision:** Launch the 1<sup>st</sup> of a new book series based on trademarked title "Get Rich On Purpose™ - Breaking the Secret Code of Wealth". Target Date (TD) 12/31/1011

**Compelling 'WHY':** Help 1 million people become enlightened, joyful millionaires through thoughtful education.

**I: Critical Success Factor: Design Book Cover for the Series. TD: 3/15/11**

**Supporting Action: Call Mitch for recommendations re design artists. TD 2/1**

**Supporting Action: Get design proposals. TD 3/1**

**Supporting Action: Choose designer/sign agreements. TD: 4/1**

**Supporting Action:**

**II: Critical Success Factor: Do a chapter by chapter outline. TD: 2/15/11**

**Supporting Action: Schedule 30-mins/day (weekdays) for writing. TD: 2/1**

**Supporting Action: Have Roxie 'block' my calendar. TD: 1/15**

**Supporting Action:**

**Supporting Action:**

**III: Critical Success Factor: Identify publisher/Negotiate agreement TD: 6/15/11**

**Supporting Action: Contact my network for recommendations. TD: 3/1**

**Supporting Action:**

**Supporting Action:**

**Supporting Action:**